



Terrell Dillard
President



Capabilities Statement

Zaymat has over 100 years of combined supply chain management and logistics expertise. From safety, industrial/construction supplies, to hoses, gaskets, anchor bolts, fuel, and medical supplies, Zaymat delivers on our motto:

“What you need...FAST!”

Company Data

JT Dillard, LLC DBA: Zaymat Distributors EST. 2003 in Ohio

Disadvantaged Business Enterprise (DBE) - Multiple States

Minority Business Enterprise (MBE) - NMSDC # CN03968

NAICS Codes - 424720; 423490; 423840; 423310; 424690; 424120

DUNS - 61450014

Awards

-Ohio's #1 Diversity Supplier (OMSDC - 2020)

-Smart Business Magazine "Top 50 Business" - 2020

-KinderCare's "National Service Provider of the Year" - 2014

-Jan-Pro's "Best in Operation" Award - 2014

-Jan-Pro's "National Service Provider of the Year" - 2014 & 2015

Features

Entrepreneur Magazine, Black Enterprise, Summit Magazine,
Lake County Magazine, and Cleveland Plain Dealer

Projects/Partners

Akron University, Case Western Reserve University, Charah Construction, City of Boston, Cleveland State University, Crawford Auto Museum, Dallas Metro Transit, Dealer Tire World Headquarters, Denver Regional Transit District, Duke Energy, First Energy, Houston Metro Transit, Kenmore Construction, Kent State University, Kokosing Construction, Lake County and Cleveland Metro Parks, Laketran Transit, Mark Haynes Construction, Miami University, New York Bridge System, Northeast Ohio Regional Sewer District, Ohio Department of Natural Resources, Ohio Department of Transportation, Ohio State University, Parker Hannifin, South Carolina DOT, State of Ohio DAS, Target, Trans Ash Construction, Trumbull Construction, Verizon, The Ruhlin Company, 177 & 490 Project, Akron/Canton Airport, Anderson Dubose Co. (McDonald's Tier III), Detroit Superior Bridge, Howard Concrete & Pumping, New Horizons Baking (McDonald's Tier III), Opportunity Corridor, B.E.T. Trucking



Diesel, Gasoline & Lubricants and Fleet Cards

ZayMat has partnered with multiple fuel providers including Mansfield Energy, Berico Fuels, and Great Lakes Petroleum to deliver diesel, gasoline and lubricants with state of the art fleet, wireless tank monitoring/installation and online tracking and reporting. We also also Fleet Cards as a fuel management solution.



Construction and Industrial Supplies

Zaymat has partnered with MSC Industrial Supply (www.mscdirect.com) to deliver a broad range of solutions, including, cutting tools, machine tools, MRO, welding and safety supplies and vending machines. We can be a "one stop shop" for all your safety equipment needs.



Custom Gaskets and Industrial Hose Fittings

ZayMat has partnered with multiple manufactures to be able to provide custom gaskets, hydraulic and industrial hose assemblies, and anchor bolts. We can asses your gasket, bolt, and hose needs and work with our manufactures to get you the best price and product.



Signage and Reflective Tape

ZayMat has partnered with American Sign Products (americansignproducts.com) to offer standard Reflective, Opaque, and Translucent tape offerings from all of the major manufacturers (3M, Avery, Arlon, MACTac, General Formulations, American BiltRite, and more). We can also provide specialty products such as Adhesives, VHB Tapes, and Architectural films such as Fasara and DiNoc.



Medical Supplies/Equipment and PPE

In 2020, Zaymat Distributors was awarded the Personal Protection Equipment (PPE) contract for the State of Utah. With the help of our partner, SLI Medical, we successfully delivered over 80 million units of PPE since the start of COVID-19, meeting every delivery deadline to date.

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Offices

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